

Drees & Sommer opens new London office

The leading German construction and real estate consulting company has established a new national office in London.

For over 45 years, Drees & Sommer has been supporting public- and private-sector principals and investors with all aspects of real estate. In addition to its headquarters in Stuttgart, Germany, the partner-managed company has 40 offices worldwide, including London. “Following our successful projects in the UK, a new office in London was the logical step to strengthen client relationships as well as our international expansion”, says Sascha Hempel, Partner of the Drees & Sommer Group and responsible for the new business in the UK.

Drees & Sommer offers in-depth real estate investment consulting as well as automotive, industrial and public-sector expertise, meeting very specific needs when it comes to construction and real estate. Having managed large-scale projects – such as lean management for the London Underground, construction management for Ford Daventry College and project management for Jaguar Land Rover – the company is now in a position to develop the UK market strategically.

“London is the gateway for financial institutions entering the real estate market in continental Europe. Portfolio managers in London make real estate investment and divestment decisions, and need high-quality technical due diligence support to evaluate and optimize their portfolios,” says Lawin Chandrakumaran, Head of Real Estate Investment Consulting at Drees & Sommer in London. “Our consultants provide them with support, particularly in this area.”

In addition, as part of their Transaction Management service, Drees & Sommer supports vendors and investors by providing a structured sales process. Sound profitability analysis forms the basis for the evaluation and management of properties. Drees & Sommer supports clients with strategic decision-making by providing services such as Real Estate Investment Consulting, Technical Due Diligence, Life-Cycle Cost Analysis, and Facility Management Consulting.

For construction projects, the focus is on ensuring contractually agreed quality (building work specifications), as well as on transparency with regard to deadlines and clarity regarding cost-related project events. Financial controlling over the course of the project, in combination with upstream

Gabriele Stegers
Head of Press & PR
Phone +49 711 1317-1425 • Mobile +49 172 7995799
gabriele.stegers@dreso.com

Nadja Lemke
Head of Press
Phone +49 711 1317-177 • Mobile +49 172 7699566
nadja.lemke@dreso.com

project analysis, allows the experts to establish security and transparency before the signing of the credit agreement, while also protecting ongoing finance for the investor.

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Drees & Sommer: Your innovative partner for Consulting, Planning, Construction and Operation.

For over 45 years, Drees & Sommer has been supporting public- and private-sector principals and investors on all aspects of real estate. Today, our range of services covers Development Consulting, Project Management, Engineering, Real Estate Consulting, Infrastructure Consulting and Strategic Process Consulting.

We deliver our services on the understanding that economy, functionality and process quality are just as important as ecology, architecture and wellbeing. At Drees & Sommer, we call this holistic and sustainable approach 'the blue way'. Approx. 2.150 employees work at 41 national and representative offices to promote our clients' success. We posted sales of €300.7 million in 2015.

Drees & Sommer and EPEA Internationale Umweltforschung (International Environmental Research) Hamburg are jointly committed to the Cradle to Cradle® principle, bringing principals, investors, architects and manufacturers together to promote the approach.